

# Q3 Regional Sales Report

## Executive Summary

Revenue grew 14% quarter-over-quarter, driven primarily by strong performance in the West region.

## Regional Breakdown

| Region | Revenue | Growth |
|--------|---------|--------|
| West   | \$2.1M  | +18%   |
| East   | \$1.8M  | +9%    |
| South  | \$1.2M  | +4%    |

## Key Takeaways

- Enterprise deals closed 22% faster than Q2
- Churn held steady at 3.1%